

EST. SOMALIA · CAL MADOW HIGHLANDS

HORN RESINS

Premium natural resins from Somalia

MAYDI · BEEYO · MYRRH

Two harvests a year. One standard, always.

Horn Resins connects the oldest aromatic trade on earth with the most demanding buyers in Europe.

For four thousand years, frankincense and myrrh have left the escarpments of northern Somalia for the temples, apothecaries and perfume houses of the world. What has been missing is not quality — it is consistency: grading a European perfumer can specify, documents a customs broker can rely on, and a supply chain that can be audited from tree to tank.

That is the company we built. Our own harvesting teams work the Cal Madow and Golis ranges, consolidate in our facilities in Bosaso, and manage every shipment from our European office in Aarhus, Denmark — one point of contact, in your time zone, under EU commercial terms.

Every lot is hand-sorted, graded against a written standard, sampled for laboratory analysis and photographed before it ships. What you approve is what arrives.

MISSION

To make Somali resins as dependable to buy as any European raw material — without taking the origin out of the product.

VISION

To be Europe's reference supplier of Boswellia and Commiphora resins by 2030.

WHY SOMALIA

The Cal Madow escarpment is the only place on earth where *Boswellia frereana* grows. Altitude, limestone and monsoon winds produce resin no plantation can imitate.

WHY US

Own harvesting teams at origin. Species-specific grading protocols. EU office and EU banking. Photographic and analytical documentation by lot.

THE ROAD HERE

2021

First consolidated shipments from the Bari highlands.

2022

Grading protocol formalised. Warehouse established in Bosaso.

2023

European office opens in Aarhus, Denmark.

2024

GC/MS partner laboratory contracted in the EU.

2025

120+ harvesting families under seasonal contract.

2026

Catalogue No. 1. Export capacity 200 t / year.

Somalia — the frankincense coast

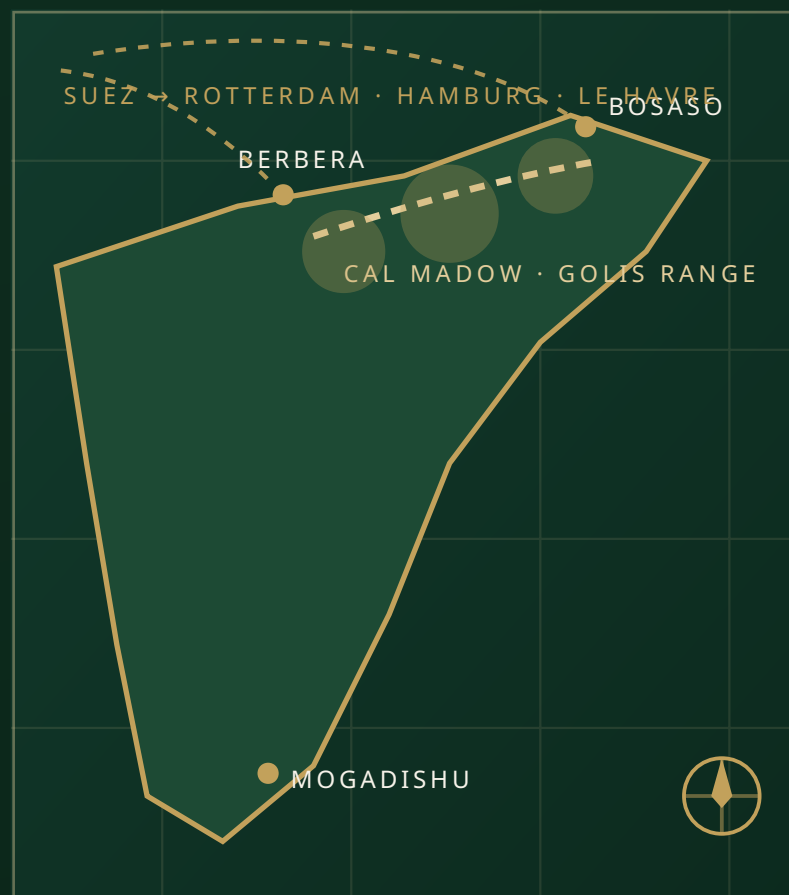


PLATE 01 GROWING REGIONS & EXPORT CORRIDORS, NORTHERN SOMALIA

GROWING REGIONS

Bari, Sanaag & Sool — the limestone escarpments of Cal Madow and the Golis range, 700–2,100 m above sea level.

THE FORESTS

Wild *Boswellia frereana* and *B. carterii* stands, many trees over a century old, growing from bare rock without irrigation.

CLIMATE

Semi-arid monsoon climate. Two dry seasons give two tapping windows; hot dry winds cure the resin on the tree.

EXPORT PORTS

Bosaso and Berbera — weekly feeder services to Salalah and Jebel Ali, onward to all main EU ports.

TRANSIT TO EU

Typically 28–35 days to Rotterdam or Hamburg, full documentation ahead of arrival.

Somalia supplies the overwhelming majority of the world's *Boswellia frereana* — and some of its finest *carterii* and myrrh. Buying at origin, graded at origin, is the only way to secure the top of each harvest.



03 · THE COLLECTION

Maydi

Boswellia frereana — the king of frankincense

— PLATE 02 AUTHENTIC FRANKINCENSE LOT AT ORIGIN, BEFORE FINAL GRADING

Pale, citrus-bright and almost entirely free of bitterness, Maydi has been chewed, burned and traded as the finest frankincense on earth for millennia.

Unlike every other frankincense, *B. frereana* contains no boswellic acids — its resin is nearly pure oleo-resin, which is why it melts clean, burns without soot and yields an unusually fine essential oil. The best tears, known in the trade as *Mushaad*, are large, dry and pale as amber glass. We buy them at the tree, before they are blended down.

WILD HARVESTED

HAND SORTED

SINGLE ORIGIN · BARI

SPECIFICATIONS

BOTANICAL NAME	<i>Boswellia frereana</i> Birdw.
APPEARANCE	Pale ivory to golden translucent tears, 10–50 mm
ODOUR	Fresh, lemon-pine, balsamic; exceptionally clean burn
ESSENTIAL OIL YIELD	5–9 % (steam / hydro-distillation)
KEY VOLATILES	α-thujene, α-pinene, p-cymene, sabinene
MOISTURE	≤ 8 %
PURITY	≥ 99 % resin, foreign matter ≤ 0.5 % (Grade A)
GRADES OFFERED	Mushaad (A) · Mujarwal (B) · Siftings (C)

APPLICATIONS

LUXURY PERFUMERY	Top-tier incense and citrus-resin accords; the reference frereana note for fine fragrance.
ESSENTIAL OIL	Premium distillation feedstock — high yield, pale oil, low residue.
PREMIUM RETAIL	Whole tears for chewing resin, artisan incense and gift formats.
INDUSTRIAL	Natural chewing-gum base, varnish and fixative applications (Grade C).



PLATE 03 LARGE PALE TEARS FROM AN ORIGIN LOT



PLATE 04 MIXED PALE LOT IN EXPORT SACK AT ORIGIN



03 · THE COLLECTION

Beeyo

Boswellia carterii — the perfumer's frankincense

— PLATE 05 AMBER FRANKINCENSE TEARS, MACRO DETAIL

Beeyo is the frankincense of the world's great fragrance houses — deep, resinous, faintly sweet, with the incense character no synthetic has replaced.

B. carterii is rich in α -pinene and boswellic acids, making it the workhorse of both fine fragrance and the wellness industry. Our lots are harvested in the second tapping, when the tears are largest and driest, then sorted into three colour classes at our Bosaso facility before a single kilo is offered.

SECOND-TAP SELECTION

COLOUR SORTED

SINGLE ORIGIN · SANAAG

SPECIFICATIONS

BOTANICAL NAME	<i>Boswellia carterii</i> Birdw. (syn. <i>B. sacra</i>)
APPEARANCE	Golden to amber tears, 5–35 mm, light bloom
ODOUR	Warm, resinous-balsamic, soft citrus-incense
ESSENTIAL OIL YIELD	3–7 % (steam distillation)
KEY VOLATILES	α -pinene, limonene, β -myrcene, β -caryophyllene
BOSWELLIC ACIDS	Present — suitable for extract & wellness applications
MOISTURE	≤ 8 %
PURITY	≥ 99 % resin (Select / Grade A)
GRADES OFFERED	Select (A) · First (B) · Distillation (C)

APPLICATIONS

FINE FRAGRANCE	Classic olibanum note for amber, oriental and chypre structures.
COSMETICS	Resinoid and extract for skincare actives and natural preservation systems.
ESSENTIAL OIL	Consistent distillation feedstock with documented GC profile.
PHARMA & WELLNESS	Boswellic-acid extraction, traditional preparations, aromatherapy.



PLATE 06 SELECTED RESIN TEARS, CLOSE-UP



PLATE 07 AUTHENTIC ORIGIN LOT BEFORE FINAL SORTING



03 · THE COLLECTION

Myrrh

Commiphora myrrha — the bitter gold

— PLATE 08 AUTHENTIC RED-BROWN MYRRH LOT, CLOSE-UP

Dark, balsamic and medicinally bitter, myrrh anchors perfumes the way a bass note anchors a chord — and it has been pharmacopoeia material for three thousand years.

Our myrrh is wild-collected *Commiphora myrrha* from the thorn scrub below the frankincense line. We select for the reddish-brown, semi-translucent lumps with visible white striations — the marker of true myrrh, free of the opopanax and low-grade commiphoras that dilute commodity lots.

TRUE MYRRHA, VERIFIED

HAND SELECTED

SINGLE ORIGIN · SOOL

SPECIFICATIONS

BOTANICAL NAME	<i>Commiphora myrrha</i> (Nees) Engl.
APPEARANCE	Red-brown irregular lumps, 5–40 mm, white striations
ODOUR	Warm, balsamic, spicy-bitter, slightly smoky
ESSENTIAL OIL YIELD	2–5 % (steam distillation)
KEY VOLATILES	Furanoeudesma-1,3-diene, curzerene, linderene
MOISTURE	≤ 10 %
PURITY	≥ 98 % resin; bark / non-resin material ≤ 1 % (Select / Grade A)
GRADES OFFERED	Select (A) · First (B) · Industrial (C)

APPLICATIONS

FINE FRAGRANCE	Base-note fixative; signature of amber, leather and sacred accords.
PHARMACEUTICAL	Tinctures and oral-care actives; pharmacopoeia-grade lots on request.
COSMETICS	Resinoid for skincare, natural fixative for soap perfumery.
INCENSE & RITUAL	Whole lumps for church, mosque and artisan incense blends.



PLATE 09 MYRRH RESIN WITH NATURAL COLOUR VARIATION



PLATE 10 MYRRH LOT BEFORE CLEANING AND GRADING

From incision to invoice

Seven steps, each documented. The same lot number follows the resin from the tree that produced it to the pallet that leaves Bosaso.

I	The tree Mature wild <i>Boswellia</i> and <i>Commiphora</i> , mapped and rested between seasons. No tree is tapped more than twice a year.
II	The incision Shallow cuts with the traditional <i>mingaaf</i> blade; bark is lifted, never stripped, so the tree heals within the season.
III	The tear Sap exudes and hardens on the bark for 2–3 weeks. The finest tears cure on the tree, not on the ground.
IV	Drying Shade-dried in ventilated mountain caves and stores for 4–8 weeks until moisture falls below specification.
V	Sorting & grading Hand-sorted by size, colour and clarity against our written grade standard; every lot sampled and photographed.
VI	Packaging Food-grade PE liner in woven PP or jute, heat-sealed, lot-labelled and palletised; fumigation certificate supplied where required by the destination market.
VII	Export Shipped FOB Bosaso/Berbera or CIF/DAP Europe with phytosanitary certificate, certificate of origin and full lot dossier.

Three products, species-specific grades



GRADE A



GRADE B



GRADE C

CRITERION	MAYDI	BEEYO	MYRRH
GRADE A	Mushaad	Select	Select
GRADE B	Mujarwal	First	First
GRADE C	Siftings	Distillation	Industrial
PRODUCT SIZE RANGE	10–50 mm	5–35 mm	5–40 mm
GRADE A PURITY	≥ 99 % resin; foreign matter ≤ 0.5 %	≥ 99 % resin	≥ 98 % resin; bark / non-resin material ≤ 1 %
GRADE BASIS	Tear size, colour, clarity	Size, colour, intended use	Lump size, colour, bark / non-resin material
DOCUMENTATION	Lot photos, moisture result and lot-specific grade specification; additional laboratory analysis by agreement		

Grade letters are commercial shorthand only. The species-specific names above govern ordering. Final limits are confirmed in the lot specification and approved pre-shipment sample before loading.

Technical specifications

PARAMETER	MAYDI	BEEYO	MYRRH
COMMERCIAL GRADES	Mushaad / Mujarwal / Siftings	Select / First / Distillation	Select / First / Industrial
MOISTURE	≤ 8 %	≤ 8 %	≤ 10 %
PURITY (GRADE A)	≥ 99 %; foreign matter ≤ 0.5 %	≥ 99 %	≥ 98 %; bark / non-resin material ≤ 1 %
COLOUR	Ivory-pale gold	Gold-amber	Red-brown
ODOUR	Lemon-pine, clean	Balsamic-incense	Bitter-balsamic
TEAR / LUMP SIZE	10-50 mm	5-35 mm	5-40 mm
ESSENTIAL OIL YIELD	5-9 %	3-7 %	2-5 %
PACKAGING	Food-grade PE liner in woven PP or jute; 5 / 10 / 25 / 50 / 500 / 1,000 kg formats		
SHELF LIFE	36 months from packing date under recommended storage		
STORAGE	Cool (< 25 °C), dry, ventilated, away from direct light and strong odours		
HS CODE	1301.90 — natural gums, resins, gum-resins and oleoresins		
COUNTRY OF ORIGIN	Somalia — certificate of origin issued with every shipment		

Figures are typical trading specifications; each contract is concluded against the lot-specific analysis and the approved pre-shipment sample. GC/MS, microbiology and heavy-metal analyses available through our EU partner laboratory.

Where our resins end up

Opoponax (*Commiphora* spp.) available on request; specifications supplied per enquiry.

Luxury perfumery

Olibanum and myrrh notes for fine fragrance — absolutes, resinoids and tinctures from named-origin lots.

Cosmetics

Extracts and resinoids for skincare actives, balms and natural preservation systems.

Soap & home fragrance

Ground resin and oil for artisan soap, candles and diffuser lines.

Essential oils

High-yield distillation feedstock with documented volatile profiles, lot by lot.

Incense

Whole tears and church-grade blends for religious and artisan incense manufacturers.

Natural medicine

Boswellic-acid extraction and pharmacopoeia-grade myrrh for tinctures and oral care.

Industrial

Chewing-gum base, varnish, adhesive and fixative applications — Grade C at volume pricing.

Research & pharma

Documented single-origin reference material for R&D and clinical-grade extraction.



PLATE 11 RESIN CHARACTER AND COLOUR UNDER CONTROLLED LIGHTING

Packaging & logistics

FORMATS — SAMPLE TO CONTAINER

5 kg	10 kg	25 kg	50 kg	500 kg	1,000 kg
Sample carton	Trial bag	Standard export bag	Jute / PP sack	Big bag (FIBC)	Bulk unit

All formats use a food-grade PE inner liner, heat-sealed where applicable, with a lot label showing species, grade, net weight, harvest window and traceability code. Fumigation documentation is supplied where required.

CONTAINER LOADS

20' DRY CONTAINER	≈ 12–14 t in 25 kg bags, palletised
40' DRY CONTAINER	≈ 24–26 t, mixed grades possible
LCL / GROUPAGE	From 1 pallet (≈ 500 kg) via Salalah or Jebel Ali
AIR FREIGHT	Samples and urgent lots to 500 kg, 5–7 days door-to-door
MINIMUM ORDER	____ kg per species and grade; trial lots from ____ kg

INCOTERMS 2020

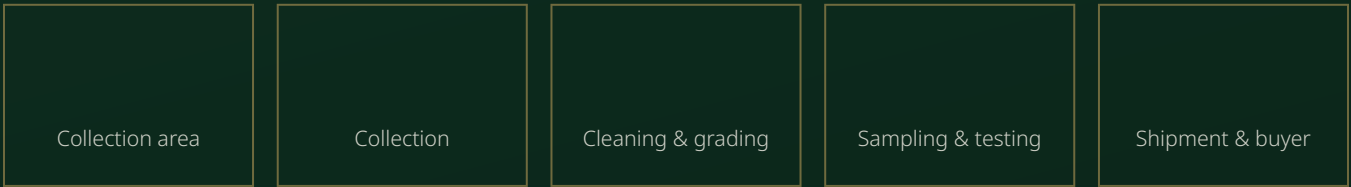
FOB	Bosaso or Berbera — your forwarder, our export documents
CIF	Rotterdam, Hamburg, Antwerp, Le Havre, Genoa
DAP	Delivered to your EU warehouse, duty unpaid
DOCUMENTS	Commercial invoice, packing list, B/L, phytosanitary certificate, certificate of origin, lot dossier; fumigation certificate where required



PLATE 12 EXPORT PACKAGING AND PALLETISED WAREHOUSE PRESENTATION

Traceability, sustainability & documentation

Each commercial lot is managed through a documented chain from collection area to shipment. Harvest records, grade controls and the final document package are agreed against the buyer's specification, intended use and destination market.



RESPONSIBLE SUPPLY & DOCUMENTATION

Harvest records Collection area, harvest window, species and batch reference recorded by lot.	Tree-care procedures Tapping and resting practices managed directly by our own harvesting teams.
Community network Direct seasonal contracting supports long-term working relationships at origin.	Quality results Appearance, moisture, purity and product-specific non-resin criteria.
Laboratory testing GC/MS, microbiology, heavy metals and pesticide screening where required.	Export documents Commercial invoice, packing list, certificate of origin and shipment documents.



PLATE 13 AUTHENTIC ORIGIN LOT RETAINED FOR VISUAL AND GRADE REFERENCE

Document and test availability depends on the product, lot, destination and agreed contract specification. No third-party certification is represented unless it is specifically identified in the relevant lot dossier.

HORN RESINS

Premium natural resins from Somalia

WEBSITE www.hornresins.com

E-MAIL contact@hornresins.com

SOMALIA +252 61 557 4229 · Bosaso, Bari

EUROPE +45 22 50 46 21 · Aarhus, Denmark

COMPANY

VAT / CVR



SCAN - WWW.HORNRESINS.COM